



ERIE COUNTY CHAMBER of COMMERCE

An Affiliated Partner of Greater Sandusky Partnership

NEWSLETTER

DECEMBER 19, 2023



Photo Credit: Tom Horsman

Dear Chamber Members,

Happy Holidays from our team! As the year draws to a close, we want to extend our warmest thanks to each and every one of you for your support, dedication and collaboration through the year. Your commitment to our community has been the foundation of our success, and we are grateful for the trust you've placed in us. May your holidays be filled with joy and cherished moments with your loved ones.

Cheers to a bright new year ahead,
Alissa, Eric, Kelly, Lindsey, Makenna, McKenzie, Melissa, Nico,
Nikki & Susan

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Upcoming Events

Dec. 16 - Dec. 31
5:30pm - 8:30pm

Lake Erie in Lights

Check out Lake Erie in Lights at the Erie County Fairgrounds while supporting Ability Works, a local non-profit.

[Learn More](#)

Friday, Dec. 22
6pm - 8pm

Huron Eagles Club

Music by Peyton Smith

[Learn More](#)

Saturday, Dec. 23
6pm - 9pm

Huron Eagles Club

Music by Dan Robertson

[Learn More](#)

Sunday, Dec. 24
11am - 4:30pm

Huron Eagles Club Social Room

Open for all - food, drink specials, and daily drawing at 4pm.

[Learn More](#)

Saturday, Dec. 30
5pm - 8:30pm

Huron Yacht Club End of Year Celebration

Casual evening of food, cocktails, and the company. Reserve a table in dining area or grab a seat at the bar. Cost is \$30pp. Call (419)433-3113 to RSVP.

[Learn More](#)

Sunday, Dec. 31
6pm - Midnight

First Night Sandusky

Celebrate New Year's Eve and our community as Great Lakes Audio Visual presents a unique evening of free performances, events and activities for all ages.

[Learn More](#)

Sunday, Dec. 31

New Years Eve Fireworks in Downtown Sandusky

6pm - Family-friendly fireworks
12am - Midnight Spectacular

[Learn More](#)

To view all events and for more information, please visit:

<https://business.eriecountychamber.com/events>

BUSINESS HALL OF FAME 2023 INDUCTEES

The Erie County Chamber of Commerce's Business Hall of Fame, established in 2001, honors local business leaders, providing inspiration to current and future generations while showcasing their significant contributions to Erie County, the region, and beyond. With 131 individuals previously inducted, this ceremony continues its tradition of celebrating remarkable business achievements.

The criteria for nomination include 20 years of successful activity in a for-profit endeavor at a senior or ownership level, must live in Erie County, can be retired but still engaged in some fashion actively in the business (posthumous nominations may be considered), all industries and professional are eligible for the award.



Jim Wible (left) & Dan Delahunt (right)

James (Jim) Oram Wible is co-founder and long-time president of American Colors. His journey to success began in Pittsburgh, PA, where he graduated high school and received his Bachelor of Arts in Economics from Allegheny College. He then received his MBA from Xavier University in Cincinnati, and his career commenced at PPG Industries as a Sales Representative in Cincinnati and Detroit. At American Colors, he propelled the company to prominence, serving as President for 43 years before assuming the role of Chairman of the Board. Under his leadership, American Colors expanded globally, boasting facilities in multiple locations across the United States and abroad. Wible, married to Norma since 1975, is a dedicated family man with three children, Judson, Jerald, and Leslie.

Daniel (Dan) Delahunt is a lifelong resident of Erie County, and his entrepreneurial journey began after graduating from Huron High School in 1972. As the Owner/Operator of HMS Midwest, he secured exclusive rights through HMS National to market and sell home warranties across several states. Delahunt's commitment to community revitalization was evident through his realty firm involvement, ownership of commercial properties, and strategic remodeling projects in Sandusky, notably the Reber building and the Hubbard building. Actively engaged in city planning, Delahunt remains a proud Sandusky resident with two sons, Michael and Timothy, and longtime partner, Gina Risaliti.





It's our favorite time of year again - time to tell the stories of developments past in our [12 Days of Development](#). This will be our 7th annual email series celebrating a few of the outstanding businesses making a positive impact in Erie County.

The end of one year and start of another is a refreshing time in economic development. We appreciate the pause, reflection, and new beginnings that come along with the season. The 12 Days of Development allow us to reflect on the momentum and opportunities provided by the Firelands region of Ohio's north coast.

Watch your email inbox each day, December 11th – 22nd, for a spotlight on companies investing, improving, and innovating in our community. [#ErieCounty12Days](#)

We encourage you to read these messages, share the good news, congratulate your neighbors, and let us know what you're working on for 2024.

Sincerely,
Your local Economic Development Team
Alissa, Eric, Kelly, Lindsey, Makenna, McKenzie, Melissa, Nico, Nikki, & Susan

Join our email list to follow along:
<https://www.eriecountyedc.org/contact-us>



**GREATER
SANDUSKY
PARTNERSHIP**

Be Prepared!

Natural Gas Costs Could Rise This Winter

Standard utility rates for natural gas rose across Ohio this month, just as cooler temperatures arrived, leading many homes and businesses to turn on their natural gas heating. Make sure you're prepared for winter by requesting a free bill review to see what you're currently paying and if you could be paying less.

See what our customers are saying!



"Service was fast and easy! Would highly recommend."

-Dixie Shumway, Echo's Haven



"The process was so fast and easy. They were very understanding and able to save me quite a bit of money on my utilities for home and my business."

-Amanda Liptak, Healthcare Service Solutions

Request your free bill review today by going online and completing our simple request form at:

WWW.CHAMBERENERGYPROGRAM.COM

Savings not guaranteed. Actual savings may vary.





BENEFITS OF USING THE CHAMBER ENERGY PROGRAM

When shopping for electric and natural gas supply, why do-it-yourself when you have free access to energy experts through your member benefits?

SHOP THROUGH THE PROGRAM OR DIY?	 	
Fixed rate options	✓	✓
Review of your existing agreement and alignment of end date	✓	✗
Review and recommendations for natural gas sales tax exemption	✓	✗
Contract negotiation to fit your business needs, whether that's allowing you to install solar during your agreement or the ability to seamlessly add and drop facilities.	✓	✗
Full contract review to confirm no hidden monthly fees, introductory, or variable rates	✓	✗
Periodic bill reviews to confirm supplier compliance with contracted rate	✓	✗

Why do it yourself when you can get so much more from your Chamber's trusted member benefit the Chamber Energy Program? Protect your budget and partner with a broker you can rely on to always look out for your best interests. **To get started, simply submit a request for a free bill review at chamberenergyprogram.com. We will let you know what you're currently paying and if you could be paying less.**

Bed & Bath Linen Delivery

right to your vacation rental!

Introducing

Lakeside Linen Supply

A VACATION LINEN RENTAL SERVICE.

Perfect for property managers,
vacation rental owners, vacation renters

Hotel-quality linens

No end-of-stay laundry hassle

Convenient door-to-door delivery

Higher customer satisfaction

No more lost or worn out linens

Easy online ordering!



"The linens were lovely
and clean, and waiting
for us upon our arrival."
- Pam, Lakesides, OH

lakesidelinensupply.com

questions: 216-650-3966
ellen@lakesidelinensupply.com

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Lakeside Linen Supply

A BED & BATH LINEN RENTAL SERVICE.

Individually wrapped and bagged for each guest

Hotel-quality bed & bath linens

Customizable to suit your needs

Higher customer satisfaction

No more lost or worn out linens

Call for pricing



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questions: 216-650-3966 ellen@lakesidelinensupply.com

First Night **SANDUSKY**

Presented by Great Lakes Audio Visual

Sunday, December 31st
Downtown Sandusky
6pm -Midnight

Celebrate New Year's Eve and our community as Great Lakes Audio Visual presents a unique evening of free performances, events and activities for all ages.

First Night Sandusky is a festival of the arts where our community can come together to celebrate and ring in the new year. This family-friendly event was started in Boston in 1976 and is held in over 180 cities worldwide.

First Night Sandusky creates a festive atmosphere taking place in several venues throughout all of downtown Sandusky. Each venue hosts a number of different activities, artists, and entertainment.

We are looking for Vendors, sponsors, and partners to join us for the First Annual *First Night Sandusky*.

FirstNightSandusky.com

First Night SANDUSKY

Presented by Great Lakes Audio Visual

Great Lakes Audio Visual invites you to join and support the first annual First Night Sandusky, a New Years Eve Celebration as we give back to our community, and celebrate the new year!

We are looking for local businesses, venues, and vendors to join us for an extravagant night of celebration. If you or your business may be interested in sponsoring, donating, or would like to join in on the festivities, please reach out to Danny@greatlakesaudiovisual.com

SPONSORSHIP OPPORTUNITY	PLATINUM	GOLD	SILVER	VENDOR
	\$2,500	\$1,000	\$500	\$50
Featured Sponsor ***	X			
Event Banner	X			
Main Stage Announcements	X	X		
Sponsor Banner	Logo	Logo	Listing	
Social Media Recognition	X	X	X	
Event Guide **	Featured	Featured	Listing	Listing
Website Link	Logo	Logo	Listing	Listing
Exhibitor/Vendor Booth *	X	X	X	X

***Exhibitor/Vendor Booth:** Business, food trucks, and vendors are welcome to provide giveaways, specials, products, and services at First Night Sandusky. Limited availability.

****Event Guide:** First Night Sandusky Event Guide is an itinerary for all events through out the celebration. It will include a highlighted list of businesses that support First Night Sandusky. Featured listings have the opportunity for an advertisement or message next to business name.

*****Featured Sponsor:** Company will have opportunity to highlight and feature their businesses through out the Celebration. First Night Sandusky will customize a promotion, activity, or feature for your business at the main stage Downtown.

If you or your business may be interested in sponsoring, donating, or would like to join in on the festivities, please reach out to Danny@greatlakesaudiovisual.com

FirstNightSandusky.com



Huron Eagles Club

HOLIDAY ENTERTAINMENT !

FRIDAY DECEMBER 22 - *PEYTON SMITH*
6:00 til 8:00

SATURDAY DECEMBER 23 - *DAN ROBERTSON*
6:00 til 9:00

CHRISTMAS EVE SUNDAY DECEMBER 24 -SOCIAL
ROOM OPEN 11:00 til 4:30 DAILY DRAWING AT 4:00
FOOD, DRINK SPECIALS & FUN FOR ALL...

MONDAY DECEMBER 25 - MERRY CHRISTMAS !!
CLUB WILL BE CLOSED ALL DAY...

Goodbye 2023 Hello 2024

End of Year Celebration
Saturday - December 30th

"Let's Celebrate"

The club will close December 31st and
not re-open until January 16th...

So let's all get together and celebrate our
successes of 2023 while looking
forward to an even better 2024.

Please join us for a casual evening of food,
cocktails and the company of your
HYC family before we move on to 2024.

We are offering a buffet from 5 to 8:30 with
varying food options throughout the night.

You may reserve a table in the dining
room or grab a seat in the bar area.

Cost is \$30 pp

Complimentary glass of champagne.

Please call to let us know you
are coming to celebrate with us!!



Huron Yacht Club - Call (419) 433-3113 to RSVP

CHRISTMAS PARTY

WITH US



• **FULL SERVICE BAR • CATERING • ENTERTAINMENT •**

Rockin' Ranch Event Center is the perfect place for your festive Christmas gatherings, whether it's with your coworkers, friends, or family. Four charming spaces await your merry celebrations!

TO BOOK, EMAIL EVENTS@ROCKINRANCHOHIO.COM

8315 MILAN RD. SANDUSKY, OHIO • ROCKINRANCHOHIO.COM

Lake Erie in Lights

NOV 16 - DEC 31 | ERIE COUNTY FAIR GROUNDS
Every Thursday thru Sunday from 5:30 p.m. - 8:30 p.m.

SPONSORSHIPS



PLATINUM SPONSOR - 1500

- Name in lights attached to a large display of your choice
- Chance to put up a banner on the fairgrounds fence along Columbus Avenue
- Recognition in the program
- Featured on our website, individual social media recognition



DIAMOND SPONSOR - 1000

- Name on a sign in front of a large lights display of your choice
- Recognition in the program
- Featured on our website, individual social media recognition



GOLD SPONSOR - \$500

- Name on a sign in front of a small lights display of your choice
- Recognition in the program
- Featured on our website, individual social media recognition

If you have any questions , please contact Doreen Ehlert at 419.509.7613 or dehlert@ability-works.com or Tim Loris at 419.656.6542 or tlaccurate@gmail.com

Lake Erie in Lights

NOV 16 - DEC 31 | ERIE COUNTY FAIR GROUNDS

Every Thursday thru Sunday from 5:30 p.m. - 8:30 p.m.

Sponsorship Form

Name/Business name _____

Mailing address _____

Contact person _____

Email _____ Phone _____

Sponsorship Level

☐ \$1,500 Platinum Sponsor

☐ \$1,000 Diamond Sponsor

☐ \$500 Gold Sponsor

Please make checks payable to: Ability Works Inc

Mail this form to:

Ability Works
3920 Columbus Avenue
Sandusky OH 44870



Sweet Potato
Catering

Place Your Order By:
Tuesday, December 19th

Pickup On:
Sunday, December 24th
between 11 & 1 pm

Christmas Dinner To Go 2023

Order Today (419) 202-4740

Dinner, Apps, & Dessert

Small
Family of 4

Large
Family of 10

Spiral Cut Ham, Brown Sugar Glaze	-	\$55
Sliced Ham with Brown Sugar Glaze	\$30	\$75
Herb Prime Rib, Au Jus & Creamy Horseradish	\$100	\$250
Garlic & Herb Chicken Breast with Pan Gravy	\$28	\$70
Creamy Mashed Potatoes	\$16	\$40
Herb Roasted Red Skin Potatoes	\$16	\$40
Cheesy Potatoes	\$24	\$60
White Cheddar Mac & Cheese	\$24	\$60
Roasted Winter Vegetables	\$20	\$50
Green Beans with Roasted Garlic & Shallots	\$16	\$40
Brown Sugar Glazed Carrots	\$20	\$50
Pan Gravy	\$12	\$25
Dinner Rolls with Roasted Garlic Herb Butter	1/2 doz \$9	1 doz \$18
Shrimp Cocktail	1/2 doz \$12	1 doz \$24
Pigs in a Blanket, Dijon Mustard	1/2 doz \$6	1 doz \$12
Baked Brie, Dried Fruit & Nut Topping with Crostini	\$24	\$48
Buckeye Pie	8"	\$25
Pecan Pie	8"	\$25
Chocolate Silk Pie with Whipped Topping	8"	\$25



ERIE COUNTY
CHAMBER of COMMERCE
An Affiliated Partner of Greater Sandusky Partnership

Membership Benefits: Small Business Health Benefits



Greater Cleveland
Partnership

COSE



MEDICAL MUTUAL

The Erie County Chamber of Commerce has partnered with the Council of Smaller Enterprises (COSE) and Medical Mutual to offer a new type of health insurance coverage for our member businesses, titled the Multiple Employer Welfare Arrangement (MEWA). This coverage is available for businesses with 50 or fewer employees, including business owners with no employees.

What the COSE Benefit Plan Offers:



Attract & Retain Talent

Ensure your most valuable employees are satisfied with both their job and their compensation package to increase longevity and retention.



Gain Tax Savings

Employers and employees pay less for health insurance when it is purchased at a group level because it is paid for with pre-tax dollars.



Network Access Benefits

Group health plans often have access to large networks of doctors and hospitals compared to an individual plan on the public exchange.



Get Broker Help

A broker can guide you through the process and help you find the best health plan for you and your employees.



One-Stop Shop

Dental, vision, group life, accidental death and dismemberment insurance and short-term disability can be added to your health insurance plan.



Cost Savings

In addition to health insurance, as a Chamber member, you can take advantage of savings on electricity and natural gas, office supplies, workers comp and more.

To learn more or sign up for this benefit package, contact the Erie County Chamber of Commerce at info@eriecountychamber.com



ERIE COUNTY CHAMBER of COMMERCE

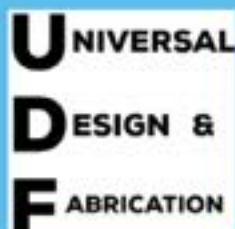
An Affiliated Partner of Greater Sandusky Partnership

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info@eriecountychamber.com

Eric Wobser

CEO, Greater Sandusky Partnership
ewobser@greatersandusky.com

WELCOME NEW MEMBERS



Follow Us on Social Media!

