



# ERIE COUNTY CHAMBER of COMMERCE

An Affiliated Partner of **Greater Sandusky Partnership**

604 W. WASHINGTON STREET, SANDUSKY, OH 44870  
(419) 625-6421 [ERIECOUNTYCHAMBER.COM](http://ERIECOUNTYCHAMBER.COM)



## Help Us Make The 2nd Annual Best of the Bay A Success November 9, 2022

We're excited to be part of the Best of the Bay event held at Cedar Point Sports Center!

Join us for this fun event by:

1. **Donate Gift Baskets/Giveaways** for the event
2. **Grab a VIP Table** before they're all gone ~ it's a great opportunity for networking, thanking your staff, or for having a great night out with friends.

Contact Kim Montana at  
[kimberlym@eriecountychamber.com](mailto:kimberlym@eriecountychamber.com)  
to get started.



### UPCOMING CHAMBER EVENTS:

#### ***GREATER SANDUSKY PARTNERSHIP 2022 FALL SYMPOSIUM "CHANGING OUR FUTURE"***

**When:** Thurs., October 13, 2022

**Time:** 1:00pm - 5:00pm

**Where:** Cedar Point Sports Center  
2701 Cleveland Road W.  
Sandusky, OH

**[Click here to learn more](#)**

#### ***2022 BEST OF THE BAY***

**When:** Wed., November 9, 2022

**Time:** 6:00pm - 9:00pm

**Where:** Cedar Point Sports Center  
2701 Cleveland Road W.  
Sandusky, OH

**[Click here to learn more](#)**

#### ***BRIGHTVIEW 1 YEAR CELEBRATION WITH A RIBBON CUTTING***

**When:** Wed., Sept. 28, 2022

**Time:** 11:00am - 3:00pm

**Where:** BrightView  
1012 E. Perkins Avenue  
Sandusky, OH

**[Click here to learn more](#)**




[humanesocietyoferiecounty.org](http://humanesocietyoferiecounty.org)

Dear Friends,

The whirlwind of the past few years has left us spinning, but we are so excited to see everyone again. After so much diligence to keep up with mandates and responsibilities, we are finally happy to focus our energies on live events! And so, I am reaching out to you about our upcoming FurFest silent auction event. After two years of virtual events, we will once again be together in person AND virtually! This will be a hybrid event for the silent auction items, but will have other aspects for attendees only.

Our annual silent auction- which historically has been our largest fundraiser each year- is looking a little different this year. We are excited to be welcomed at **The Winerie** (6413 Hayes Ave, Sandusky, OH) for this event. This beautiful venue will be fun and add a wonderful ambiance to our event. Our venue this year is graciously being *donated*! THANK YOU to the Winerie for donating the space for the fundraiser, and thank you to **Rock & Roll Express** for donating the MC services! FurFest will be held on **Tuesday, November 29: Giving Tuesday!** It is important to note that space is limited, so be sure to get your tickets early! Tickets will include heavy hor'dourves, wine tastings and an HSEC wine glass. Additional wine tastings will be available for purchase. Thank you to **Sweet Potato Catering** for sponsoring and catering our event!

The event will include great silent auction items, 50/50 drawing, raffle items, our ever-popular wine pull, and more! ***We are seeking donations for the event.*** Would you or your business be interested in contributing? There are many ways to participate:

- Wine bottles for the wine pull (min \$10 value)
- Monetary donations for purchase of needed items
- Raffle items & silent auction items

Please reach out with any questions. We are so excited for a great hybrid event!

As always, we could not do what we do without your ongoing support. As we receive no public or tax monies, we can only fulfill our daily mission through the generous support of our donors. Thank you!

Melissa Gundlach, RVT  
Executive Director, [hsec.melissa@gmail.com](mailto:hsec.melissa@gmail.com)



# Metro by T-Mobile Grand Opening

November 10, 2022  
12pm to 2pm

Metro by T-Mobile  
4315 Milan Road  
Sandusky, OH 44870  
(888) 863-8768

— GET BOTH —

Unlimited 5G Home Internet & Voice  
**JUST \$60/MO.**

with AutoPay for customers eligible for ACP.

Customers ineligible for 5G Home Internet may be eligible for 4G LTE Home Internet or other fixed wireless options.

## Stay connected at home

With reliable 5G internet and a 15 minute set up.  
For a limited time, save with a one-time 5G gateway payment of just \$49.99.

## And on the go

Save more with one line of Unlimited talk, text and 5G data with a free 5G phone when you switch.  
5G device required.

WITH THE FEDERAL AFFORDABLE CONNECTIVITY PROGRAM



LEARN MORE

ELIGIBLE CUSTOMERS  
**GET UP TO \$30 OFF**  
ANY PHONE PLAN



ask us to check  
your home internet  
availability today

Don't qualify for ACP? No worries, pay just \$90/mo.

During congestion, Home Internet for Metro customers may notice speeds lower than other customers due to prioritization. Metro wireless customers using >5G speeds may notice slower speeds; and may notice slower speeds than T-Mobile customers due to prioritization. ACP is a govt. program that reduces elig. customer's internet svc. bill. May obtain ACP svc. from any participating provider & apply ACP benefit to any broadband svc. offering of the participating provider at same terms available to households that are not elig. for ACP-supported svc.; provider may disconnect ACP-supported svc. after 90 consecutive days of non-payment; household will be subject to provider's undiscounted rates & T&Cs if program ends. If consumer transfers benefit to another provider but continues to receive svc. from current provider, or upon de-enrollment from ACP, consumer may file complaint against their provider via FCC at [consumercomplaints.fcc.gov](https://consumercomplaints.fcc.gov); visit [affordableconnectivity.gov](https://affordableconnectivity.gov) for more information on ACP. One discount per eligible household and is non-transferable across households. Home Internet: Not available in all areas. Sales tax and regulatory fees included in monthly plan price. For use only with T-Mobile Gateway for in-home use at location provided at activation. Video streaming resolution depends on available speeds. For best performance, leave video streaming applications at their default resolution setting. Not compatible with some live TV streaming services. Without AutoPay, \$5 more. May not be reflected on 1st bill. Limit 1 per account/household. Save More because only Metro offers a free 5G phone when you switch and get 1 line of unlimited 5G for \$40. Via instant rebate with eligible port-in. See details at [MetrobyT-Mobile.com](https://MetrobyT-Mobile.com). Metro and other words, slogans, designs and devices are registered or unregistered trademarks of T-Mobile USA, Inc. ©2022 T-Mobile USA, Inc.





Erie County Children Services is working hard to get together Holiday gifts for our kids, and you can be a part of that!

**~ HERE IS HOW YOU CAN HELP ~**

You can call and get the name, age, and wish list of a child and have a great time shopping for them!

OR

We have individuals who are willing to shop for kids if you prefer to give a monetary donation (checks can be made out to: Erie County Children Services)

We would love to help as many children as we can at the holidays and throughout the year with your donations.

Please call Michelle Schultz if you are interested in shopping for a child or have questions. Call (419) 627-4489 or email

[Michelle.Schultz@jfs.ohio.gov](mailto:Michelle.Schultz@jfs.ohio.gov)

\*If you would like to give a tax-deductible monetary donation, please send the donation to:  
Erie County Children Services, Attn: AJ Lill  
221 W. Parish Street Sandusky, OH 44870

**ERIE COUNTY**  
— Job & Family Services —  
*Children Services*





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Contact Kim Montana at  
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to get started.

*"I'VE MISSED MORE THAN  
9,000 SHOTS IN MY CAREER.  
I'VE LOST ALMOST 300  
GAMES. 26 TIMES I'VE BEEN  
TRUSTED TO TAKE THE  
GAME WINNING SHOT AND  
MISSED. I'VE FAILED OVER  
AND OVER AND OVER AGAIN  
IN MY LIFE, AND THAT IS  
WHY I SUCCEED."*

*—MICHAEL JORDAN*



**SEATS ARE FILLING UP!**

**REGISTER TODAY: [HTTPS://2022-GSP.EVENTBRITE.COM](https://2022-GSP.EVENTBRITE.COM)**



**Duff Milkie**  
Chair of Greater  
Sandusky Partnership



**Dr. Edward Hill**  
Economic Development  
Professor



**Jon Husted**  
Lt. Governor of the  
State of Ohio



**Joe Cimperman**  
President of  
Global Cleveland



**Russ Mills**  
BGSU, Center for  
Regional Development

Join us on October 13th, 2022 for our first annual Fall Symposium, "Changing Our Future", where we will begin to align economic new development initiatives and emerging resources towards changing negative population trends that have existed in our region for several generations.

Through panel discussions and keynote speeches by local experts, we will examine the census data and explore growth options that we can consider for our own investments moving forward.

**Our Keynote Speakers and Panelists Include:**

- Lt. Governor Jon Husted
- Dr. Edward (Ned) Hill, Distinguished Economic Development Professor at the John Glenn College of Public Affairs at The Ohio State University and former Dean of the College of Urban Affairs at Cleveland State University
- Russ Mills, Senior Director, Center for Regional Development, Bowling Green State University
- Joe Cimperman, President of Global Cleveland
- Panels designed around immigration, the new RAISE grant and local leaders discussing their observations related to new census data and trends

We want as many of you as possible to learn along with us at this important event, and thanks to the generosity of many sponsors, the Conference has been designed to be user friendly with the following fees:

**Entrance Fee: \$25 | College Students: \$10**

Questions? Contact Kimberly Montana (419) 625-6421  
or by email: [kimberlym@eriecountychamber.com](mailto:kimberlym@eriecountychamber.com)

**October 13, 2022 | 1 pm - 5 pm**

**Cedar Point Sports Center at the Championship Court**

2701 Cleveland Rd. W., Sandusky, OH 44870

Refreshments and Light Snacks | Free Parking

**REGISTER ONLINE NOW: <https://2022-GSP.eventbrite.com>**





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**Website Content  
QUICK START**

— COURSE —

The Chamber is excited to add more member benefits to our already long list of benefits for being a member of our Chamber! Please email [info@eriecountychamber.com](mailto:info@eriecountychamber.com) for information on how to sign up. If you're already a Sam's club member, please include your current member number. Also, please let all your employees know that this benefit is for them too!



LET US HELP YOUR COMPANY SAVE MONEY & CARE FOR YOUR CURRENT EMPLOYEES SINCE IT'S HARD TO FIND SKILLED REPLACEMENTS

## 6 SMART EMPLOYEE ABSENCE CONTROL SOLUTIONS



### TRANSITIONAL RETURN-TO-WORK (RTW) PROGRAM

- Control RTW = Reduce Premiums
- 100% Set-Up Grant Available



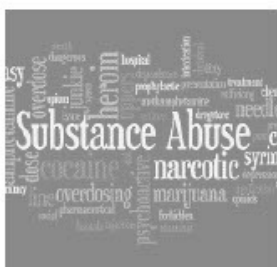
### TELEHEALTH / TELE-ADVOCACY SERVICES

- \$0 Copay Appointments
- Work / Life Balance Services



### EMPLOYEE ASSISTANCE PROGRAM (EAP)

- Confidential Appointments
- Job/Family Stress Mgmt.



### WORKPLACE SUBSTANCE RECOVERY PROGRAM

- Substance Use Recovery Svcs.
- Up to 100% Grant Available



### EMPLOYEE WELLNESS PROGRAM

- Onsite Nurse Coaching
- 100% Set-Up Grant Available



### BWC PREMIUM DISCOUNTS

- We Shop For Best Rates
- Shop Chamber Service





# WE ARE HIRING!

## IT SUPPORT TECHNICIANS

- Min 1-2 years experience in a Service or Help Desk Support Center environment
- Proficient in Active Directory
- Knowledge of network basics and VPN basics
- Take ownership of trouble tickets, working and tracking issues to resolution
- Support Windows desktop and laptop computers via phone, chat, email, and on-site
- Positive attitude
- Excellent communication skills

**SALARY RANGE:**  
**\$40,000 TO \$55,000**

**APPLY NOW:**  
**[HTTPS://SECURESIGHT.CO/CAREERS/](https://securesight.co/careers/)**

The Chamber is excited to add more member benefits to our already long list of benefits for being a member of our Chamber! Please email [info@eriecountychamber.com](mailto:info@eriecountychamber.com) for information on how to sign up. If you're already a Sam's club member, please include your current member number. Also, please let all your employees know that this benefit is for them too!



## Workers' Comp TEAM

### ROLES AND RESPONSIBILITIES CHECKLIST

#### THE ROLE OF THE MANAGED CARE ORGANIZATION (MCO)

- ☐ First Report of Injury (FROI) processing.
- ☐ Medical management of claims.
- ☐ Communication with and education of injured worker, employer, and provider; provide information on community resources.
- ☐ Develops treatment plan.
- ☐ Reviews of treatment requests.
- ☐ Return-to-work planning.
- ☐ Vocational rehabilitation.
- ☐ Provider bill review and processing.

#### THE ROLE OF THE BUREAU OF WORKERS' COMPENSATION (BWC)

- ☐ Allows/disallows all claims.
- ☐ Administers the State Fund.
- ☐ Establishes employer policies.
- ☐ Establishes premium rates.
- ☐ Collects premiums.
- ☐ Provides discount programs.
- ☐ Pays and allows "temporary total."

#### THE ROLE OF THE EMPLOYER

- ☐ Notifies MCO of injury as soon as possible.
- ☐ Educates staff/management on how to refer injuries to MCO.
- ☐ Works with MCO to return the injured employee to work in a timely manner.

#### THE ROLE OF THE THIRD-PARTY ADMINISTRATOR (TPA)

- ☐ Claims administration.
  - Assists in the new claim certification decision, if BWC allows and the employer rejects.
  - Evaluates all established claims with ongoing payments that are in the experience period.
  - Works with the MCO to obtain appropriate medical care for any injured worker.
  - Actively works with MCO and Bureau employees to obtain early return to work of injured workers.
  - IC hearing representation.
- ☐ Financial management.
  - Settlement negotiations.
  - Handicap reimbursements.
  - Underwriting or Manual Classification review.
  - Alternative rating program evaluation.
  - Self-Insurance studies.
  - Calculate Internal Merit Rating where viable.
- ☐ Accident and loss prevention.

Offices in Ohio and West Virginia:

Toledo | Columbus | Cleveland | Youngstown | Wheeling

25001 Emery Rd, Suite 340, Cleveland, OH 44128

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 **PROMEDICA**  
EMPLOYER SERVICES





**ERIE COUNTY**  
CHAMBER of COMMERCE  
An Affiliated Partner of Greater Sandusky Partnership

# 2022 REGIONAL BUSINESS EXPO

**TUESDAY, NOVEMBER 22 • 10AM - 3PM**

## Connecting Community & Business to Shop Local and Buy Local.

The Business Expo is a great time to learn about YOUR local business marketplace. This Expo is open to businesses of all sizes ~ big and small. It's a great time to network and discover a new product or service. The possibilities are endless at this annual event.

Attendees and exhibitors will be treated to excellent networking, complementary water, iced tea and coffee.

*Open to  
the Public*

*Free to  
Attend*

*Food Trucks  
Available  
(cash only)*

*Cash Bar*

**TRADE SHOW**

**NETWORKING**

**GREAT FOOD**

## Partnering together to make a better business community.



**ERIE COUNTY**  
CHAMBER of COMMERCE  
An Affiliated Partner of Greater Sandusky Partnership



**GREATER  
SANDUSKY  
PARTNERSHIP**



Cedar Point Sports Center • 2701 Cleveland Rd. W., Sandusky, OH 44870

**Questions?**

(419) 625-6421

[info@eriecountychamber.com](mailto:info@eriecountychamber.com)

[eriecountychamber.com](http://eriecountychamber.com)



**ERIE COUNTY**  
CHAMBER of COMMERCE  
An Affiliated Partner of Greater Sandusky Partnership

# 2022 REGIONAL BUSINESS EXPO

**TUESDAY, NOVEMBER 22 • 10AM - 3PM**

Cedar Point Sports Center • 2701 Cleveland Rd. W., Sandusky, OH 44870

## SPONSOR & VENDOR REGISTRATION FORM

Register early to guarantee your booth at this regional business expo event.  
Network with businesses from across Erie, Huron, Ottawa, and Sandusky Counties.

### DEMO NEW PRODUCTS

### DISPLAY ITEMS FOR SALE

### RECRUIT NEW EMPLOYEES

### SELL GIFT CARDS

Sponsor Level	Cost	8' Booth Table w/ Chairs	Meal Vouchers	Logo in Event Info	Program Ad
Platinum	\$1,500	2 tables; 4 chairs	4	✓ Featured Placement	Full-Page
Gold	\$1,000	2 tables; 4 chairs	3	✓	Half-Page
Silver	\$500	1 table; 2 chairs	2	✓	Quarter-Page
Bronze	\$250	1 table; 2 chairs	1	✓	X

### VENDOR INFO FOR BOOTHS

**Option A:** Chamber Member - Selling Products: \$145

**Option C:** NON-Chamber Member - Selling Products: \$195

**Option B:** Chamber Member - Non-Selling: \$125

**Option D:** NON-Chamber Member - Non-Selling: \$175

Each table includes a table cloth and two chairs. Vendors can decorate however they see fit. Limited electrical access. Vendors will have the opportunity to purchase and enjoy food from our local Food Trucks and network with the other vendors. If you are selling goods/products, please use cash or phone app only. No changes will be made to accommodate electric requests after November 1st.

### Questions?

(419) 625-6421

info@eriecountychamber.com

eriecountychamber.com

**RETURN FORM BY:** MAIL: Erie County Chamber of Commerce, 604 W. Washington St., Sandusky, OH 44870

EMAIL: kimberlym@eriecountychamber.com

### SPONSOR OPTIONS:

☐ Platinum \$1500

☐ Gold \$1,000

☐ Silver \$500

☐ Bronze \$250

### VENDOR BOOTH OPTIONS:

☐ Option A: \$145

☐ Option B: \$125

☐ Option C: \$195

☐ Option D: \$175

Company: \_\_\_\_\_

Contact: \_\_\_\_\_

Phone #: \_\_\_\_\_

Email: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ Zip Code: \_\_\_\_\_

### Payment Options

☐ Mastercard ☐ VISA ☐ American Express

☐ Check (payable to Erie County Chamber of Commerce)

Name on Card: \_\_\_\_\_

Card #: \_\_\_\_\_

Exp. Date: \_\_\_\_\_ Security Code (CCV): \_\_\_\_\_

Billing Address: \_\_\_\_\_

Billing City: \_\_\_\_\_ State: \_\_\_\_\_

Signature: \_\_\_\_\_

**REGISTRATION DEADLINE: NOVEMBER 1, 2022**





Dear Chamber Member,

**The current standard rate for natural gas for Columbia Gas customers is \$0.8518/CCF.**

The current natural gas storage supply is below the 5 year average, resulting in a limited supply of gas for the upcoming winter. Since the supply is lower than average, natural gas prices may continue to rise as winter approaches. Ensure you aren't overpaying and review your options now by taking advantage of the Chamber Energy Program's free bill review service.

**Through the Chamber Energy Program, many members have saved hundreds or thousands of dollars on their natural gas bills.** In addition to saving on supply charges, you could be eligible for sales tax exemptions or reductions on your natural gas bill if you are a non-profit organization or own a restaurant. Recently, a restaurant was able to save \$700 annually on supply charges and another \$300 on sales taxes, resulting in savings of \$1,000 for the year.

As a leading voice and trusted partner for the business community, the Erie County Chamber of Commerce has in place an established energy cost-saving program - the Chamber Energy Program. This trusted program is administered by Community Energy Advisors and is being offered by over 150 chambers across the state of Ohio.

**If you believe you might be overpaying and would like to find out if you could be paying less, simply attach a recent copy of your gas bill with the request form on the back, and return both to [billreview@ceateam.com](mailto:billreview@ceateam.com).** Please note that savings are not guaranteed, and actual savings will vary, but we will work to give you the available options to potentially lower your bill! If you have any questions, please call the Chamber Energy Program at 330-409-7892.

Sincerely,

Kimberly Montana  
Office Manager  
Erie County Chamber of Commerce

# BILL REVIEW REQUEST FORM

## Chamber Energy Program

Chamber Erie County Chamber of Commerce

Name \_\_\_\_\_

Company (if applicable) \_\_\_\_\_

Daytime Phone \_\_\_\_\_

Email \_\_\_\_\_

Best Time to Contact \_\_\_\_\_

Are you inquiring for your...

(Check all that apply)

☐ **HOME** ☐ **BUSINESS**

Which products/solutions are you interested in?

(Check all that apply)

☐ **ELECTRICITY** ☐ **NATURAL GAS** ☐ **SUSTAINABILITY**



Please attach a copy of your most recent electric and natural gas bills (all pages).

### PLEASE SEND YOUR FORM TO:

**Chamber Energy Program**

**Email** - [billreview@ceateam.com](mailto:billreview@ceateam.com)

**Fax** - 330-721-8111

**Mail** - 3725 Medina Rd., Ste. 112, Medina, OH 44256



# Manufacturer Savings

A local manufacturer was recently able to save

**\$4,922**

through the Chamber Energy Program!

They were paying their utility's standard offer rate, and the Chamber Energy Program helped them switch to a different supplier to save thousands.

To see if you could save money on supply costs and/or be eligible for tax exemptions, please grab a recent bill and head to [chamberenergyprogram.com](https://chamberenergyprogram.com) to fill out a bill review request form!

*\*Actual savings may vary. Savings not guaranteed.*



Dear Chamber Member,

A local manufacturer was recently able to save \$4,922 through the Chamber Energy Program!

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To see if you could save money on supply costs and/or be eligible for tax exemptions, please grab a recent bill along with the request form, and send both to [billreview@ceateam.com](mailto:billreview@ceateam.com).

Actual savings may vary, and savings are not guaranteed.

## Chamber Energy Program

[billreview@ceateam.com](mailto:billreview@ceateam.com)

Community Energy Advisors | 3725 Medina Rd., Ste. 112, Medina, OH 44256  
O 330.208.2082 | F 330.721.8111 | [chamberenergyprogram.com](https://chamberenergyprogram.com)

