



ERIE COUNTY CHAMBER of COMMERCE

An Affiliated Partner of **Greater Sandusky Partnership**

604 W. WASHINGTON STREET, SANDUSKY, OH 44870
(419) 625-6421 ERIECOUNTYCHAMBER.COM



**SEATS ARE FILLING UP!
REGISTER TODAY:**

<https://2022-gsp.eventbrite.com>

2022 FALL SYMPOSIUM
"CHANGING OUR FUTURE"

Duff Milkie
Chair of Greater Sandusky Partnership

Dr. Edward Hill
Economic Development Professor

Jon Husted
Lt. Governor of the State of Ohio

Joe Cimperman
President of Global Cleveland

Russ Mills
BCSU, Center for Regional Development

On October 13th, 2022, the newly formed Greater Sandusky Partnership private sector organization will be hosting a Fall Symposium, "Changing Our Future", to begin to align economic new development initiatives and emerging resources towards changing negative population trends that have existed in our region for several generations.

Speakers include:

- Lt. Governor Jon Husted
- Edward (Ned Hill), Distinguished Economic Development Professor at the John Glenn College of Public Affairs at The Ohio State University and former Dean of the College of Urban Affairs at Cleveland State University
- Russ Mills, Senior Director, Center for Regional Development, Bowling Green State University
- Joe Cimperman, President of Global Cleveland
- Panels designed around immigration, the new RAISE grant and local leaders discussing their observations related to new census data and trends

Entrance Fee: \$25 College Students: \$10

UPCOMING CHAMBER EVENTS:

BRIGHTVIEW 1 YEAR CELEBRATION WITH A RIBBON CUTTING

When: Wed., Sept. 28, 2022

Time: 11:00am - 3:00pm

Where: BrightView

1012 E. Perkins Avenue
Sandusky, OH

[Click here to learn more](#)

RIBBON CUTTING FOR FAMILY HEALTH SERVICES

When: Fri., Oct. 7, 2022

Time: 12:00pm - 3:00pm

Where: Family Health Services

1912 Hayes Avenue
Sandusky, OH

[Click here to learn more](#)

GREATER SANDUSKY PARTNERSHIP 2022 FALL SYMPOSIUM "CHANGING OUR FUTURE"

When: Thurs., October 13, 2022

Time: 1:00pm - 5:00pm

Where: Cedar Point Sports Center
2701 Cleveland Road W.
Sandusky, OH

[Click here to learn more](#)

2022 BEST OF THE BAY

When: Wed., November 9, 2022

Time: 6:00pm - 9:00pm

Where: Cedar Point Sports Center
2701 Cleveland Road W.
Sandusky, OH

[Click here to learn more](#)

THANK YOU SANDUSKY!

**BRIGHTVIEW SANDUSKY IS CELEBRATING
1 YEAR OF SERVING OUR COMMUNITY!**

WE COULD NOT HAVE DONE IT WITHOUT OUR AMAZING COMMUNITY PARTNERS!



Wednesday, Sept. 28

11:00 am - 3:00 pm

**Join BrightView Sandusky as we celebrate
1 YEAR with a Ribbon Cutting!**

- Chick-Fil-A
- Cedar Point giveaway basket
- Candy buffet
- T-Shirts for the first 20 people
- Tour our center



BrightView Sandusky
1012 East Perkins Ave.
Sandusky, OH 44870

175

PATIENTS

BrightView Sandusky is grateful to have helped 175 patients in the last year.

2,017

HOURS

The BrightView Sandusky medical team provided more than 2,017 hours of medical care to patients.

963

HOURS

The BrightView Sandusky staff provided 963 hours of clinical therapy for our patients.



Phone: 833.510.HELP Fax: 833.510.4329 brightviewhealth.com

You're Invited

To The Food Is Medicine Ribbon Cutting Ceremony

On October 7, 2022 From 12:00pm-3:00pm

Ceremony To Be Held at 1912 Hayes Avenue, Sandusky, OH 44870

*Join Us For The Ribbon Cutting And Demonstration Of The New Be Well
Boxes*

Light Refreshments Will Be Served



SEATS ARE FILLING UP!

REGISTER TODAY: [HTTPS://2022-GSP.EVENTBRITE.COM](https://2022-GSP.EVENTBRITE.COM)



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Regional Development

Join us on October 13th, 2022 for our first annual Fall Symposium, "Changing Our Future", where we will begin to align economic new development initiatives and emerging resources towards changing negative population trends that have existed in our region for several generations.

Through panel discussions and keynote speeches by local experts, we will examine the census data and explore growth options that we can consider for our own investments moving forward.

Our Keynote Speakers and Panelists Include:

- Lt. Governor Jon Husted
- Dr. Edward (Ned) Hill, Distinguished Economic Development Professor at the John Glenn College of Public Affairs at The Ohio State University and former Dean of the College of Urban Affairs at Cleveland State University
- Russ Mills, Senior Director, Center for Regional Development, Bowling Green State University
- Joe Cimperman, President of Global Cleveland
- Panels designed around immigration, the new RAISE grant and local leaders discussing their observations related to new census data and trends

We want as many of you as possible to learn along with us at this important event, and thanks to the generosity of many sponsors, the Conference has been designed to be user friendly with the following fees:

Entrance Fee: \$25 | College Students: \$10

Questions? Contact Kimberly Montana (419) 625-6421
or by email: kimberlym@eriecountychamber.com

October 13, 2022 | 1 pm - 5 pm

Cedar Point Sports Center at the Championship Court

2701 Cleveland Rd. W., Sandusky, OH 44870

Refreshments and Light Snacks | Free Parking

REGISTER ONLINE NOW: <https://2022-GSP.eventbrite.com>

Metro by T-Mobile Grand Opening

November 10, 2022
12pm to 2pm

Metro by T-Mobile
4315 Milan Road
Sandusky, OH 44870
(888) 863-8768

— GET BOTH —

Unlimited 5G Home Internet & Voice
JUST \$60/MO.

with AutoPay for customers eligible for ACP.

Customers ineligible for 5G Home Internet may be eligible for 4G LTE Home Internet or other fixed wireless options.

Stay connected at home

With reliable 5G internet and a 15 minute set up.
For a limited time, save with a one-time 5G gateway payment of just \$49.99.

And on the go

Save more with one line of Unlimited talk, text and 5G data with a free 5G phone when you switch.
5G device required.

WITH THE FEDERAL AFFORDABLE CONNECTIVITY PROGRAM



LEARN MORE

ELIGIBLE CUSTOMERS
GET UP TO \$30 OFF
ANY PHONE PLAN



ask us to check
your home internet
availability today

Don't qualify for ACP? No worries, pay just \$90/mo.

During congestion, Home Internet for Metro customers may notice speeds lower than other customers due to prioritization. Metro wireless customers using >5G/5Gmm may notice slower speeds; and may notice slower speeds than T-Mobile customers due to prioritization. ACP is a govt. program that reduces elig. customer's internet svc. bill. May obtain ACP svc. from any participating provider & apply ACP benefit to any broadband svc. offering of the participating provider at same terms available to households that are not elig. for ACP-supported svc.; provider may disconnect ACP-supported svc. after 90 consecutive days of non-payment; household will be subject to provider's undiscounted rates & T&Cs if program ends. If consumer transfers benefit to another provider but continues to receive svc. from current provider, or upon de-enrollment from ACP, consumer may file complaint against their provider via FCC at consumercomplaints.fcc.gov; visit affordableconnectivity.gov for more information on ACP. One discount per eligible household and is non-transferable across households. Home Internet: Not available in all areas. Sales tax and regulatory fees included in monthly plan price. For use only with T-Mobile Gateway for in-home use at location provided at activation. Video streaming resolution depends on available speeds. For best performance, leave video streaming applications at their default resolution setting. Not compatible with some live TV streaming services. Without AutoPay, \$5 more. May not be reflected on 1st bill. Limit 1 per account/household. Save More because only Metro offers a free 5G phone when you switch and get 1 line of unlimited 5G for \$40. Via instant rebate with eligible port-in. See details at MetrobyT-Mobile.com. Metro and other words, slogans, designs and devices are registered or unregistered trademarks of T-Mobile USA, Inc. ©2022 T-Mobile USA, Inc.



Help Us Make The 2nd Annual Best of the Bay A Success

November 9, 2022

We're excited to be part of the Best of the Bay event held at Cedar Point Sports Center!

Join us for this fun event by:

1. **Donate Gift Baskets/Giveaways** for the event
2. **Grab a VIP Table** before they're all gone ~ it's a great opportunity for networking, thanking your staff, or for having a great night out with friends.

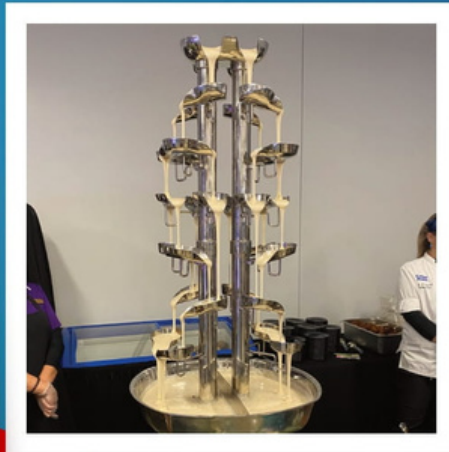
Contact Kim Montana at
kimberlym@eriecountychamber.com
to get started.

*"I'VE MISSED MORE THAN
9,000 SHOTS IN MY CAREER.
I'VE LOST ALMOST 300
GAMES. 26 TIMES I'VE BEEN
TRUSTED TO TAKE THE
GAME WINNING SHOT AND
MISSED. I'VE FAILED OVER
AND OVER AND OVER AGAIN
IN MY LIFE, AND THAT IS
WHY I SUCCEED."*

—MICHAEL JORDAN



2ND ANNUAL BEST OF THE BAY



ENJOY THE BEST OF THE BAY IN STYLE

The Best of the Bay is back and we will once again have a VIP area! Whether you use this as a networking opportunity, a night out with friends, or a thank you to your staff for a job well done this year, we would love to host you.

\$600 VIP Tables Include:

- 10 guest tickets sets (20 meal sample tickets each)
- 10 drink tickets (1 per guest)
- A private table where you can enjoy your samples
- Complimentary Bottle of wine from local wineries
- Complimentary Bucket of beer from local breweries
- Complimentary gift basket from participating restaurants
- Listing and company logo in all our partner collateral for the event
- Listing and company logo in the passport booklet each guest will receive upon entry

WHERE

Cedar Point
Sports Center

WHEN

November 9th

TIME

6 - 9 PM

CONTACT

RYAN LADD

rladd@sportsfacilities.com

419.609.5644 ext. 65703



The Chamber is excited to add more member benefits to our already long list of benefits for being a member of our Chamber! Please email info@eriecountychamber.com for information on how to sign up. If you're already a Sam's club member, please include your current member number. Also, please let all your employees know that this benefit is for them too!



LET US HELP YOUR COMPANY SAVE MONEY & CARE FOR YOUR CURRENT EMPLOYEES SINCE IT'S HARD TO FIND SKILLED REPLACEMENTS

6 SMART EMPLOYEE ABSENCE CONTROL SOLUTIONS



TRANSITIONAL RETURN-TO-WORK (RTW) PROGRAM

- Control RTW = Reduce Premiums
- 100% Set-Up Grant Available



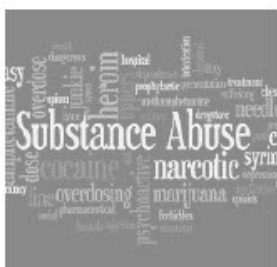
TELEHEALTH / TELE-ADVOCACY SERVICES

- \$0 Copay Appointments
- Work / Life Balance Services



EMPLOYEE ASSISTANCE PROGRAM (EAP)

- Confidential Appointments
- Job/Family Stress Mgmt.



WORKPLACE SUBSTANCE RECOVERY PROGRAM

- Substance Use Recovery Svcs.
- Up to 100% Grant Available



EMPLOYEE WELLNESS PROGRAM

- Onsite Nurse Coaching
- 100% Set-Up Grant Available



BWC PREMIUM DISCOUNTS

- We Shop For Best Rates
- Shop Chamber Service

The Chamber is excited to add more member benefits to our already long list of benefits for being a member of our Chamber! Please email info@eriecountychamber.com for information on how to sign up. If you're already a Sam's club member, please include your current member number. Also, please let all your employees know that this benefit is for them too!



Workers' Comp TEAM

ROLES AND RESPONSIBILITIES CHECKLIST

THE ROLE OF THE MANAGED CARE ORGANIZATION (MCO)

- ☐ First Report of Injury (FROI) processing.
- ☐ Medical management of claims.
- ☐ Communication with and education of injured worker, employer, and provider; provide information on community resources.
- ☐ Develops treatment plan.
- ☐ Reviews of treatment requests.
- ☐ Return-to-work planning.
- ☐ Vocational rehabilitation.
- ☐ Provider bill review and processing.

THE ROLE OF THE BUREAU OF WORKERS' COMPENSATION (BWC)

- ☐ Allows/disallows all claims.
- ☐ Administers the State Fund.
- ☐ Establishes employer policies.
- ☐ Establishes premium rates.
- ☐ Collects premiums.
- ☐ Provides discount programs.
- ☐ Pays and allows "temporary total."

THE ROLE OF THE EMPLOYER

- ☐ Notifies MCO of injury as soon as possible.
- ☐ Educates staff/management on how to refer injuries to MCO.
- ☐ Works with MCO to return the injured employee to work in a timely manner.

THE ROLE OF THE THIRD-PARTY ADMINISTRATOR (TPA)

- ☐ Claims administration.
 - Assists in the new claim certification decision, if BWC allows and the employer rejects.
 - Evaluates all established claims with ongoing payments that are in the experience period.
 - Works with the MCO to obtain appropriate medical care for any injured worker.
 - Actively works with MCO and Bureau employees to obtain early return to work of injured workers.
 - IC hearing representation.
- ☐ Financial management.
 - Settlement negotiations.
 - Handicap reimbursements.
 - Underwriting or Manual Classification review.
 - Alternative rating program evaluation.
 - Self-Insurance studies.
 - Calculate Internal Merit Rating where viable.
- ☐ Accident and loss prevention.

Offices in Ohio and West Virginia:

Toledo | Columbus | Cleveland | Youngstown | Wheeling


25001 Emery Rd, Suite 340, Cleveland, OH 44128

844-777-5867 | 216-765-4210 (fax) | promedicaatpa.com

 **PROMEDICA**
EMPLOYER SERVICES

The Chamber is excited to add more member benefits to our already long list of benefits for being a member of our Chamber! Please email info@eriecountychamber.com for information on how to sign up. If you're already a Sam's club member, please include your current member number. Also, please let all your employees know that this benefit is for them too!

MEMBERSHIP

sam's club 		Club	<div>Best Value</div> <div>Plus</div>
Sam's Cash™ for Plus	✗	✓	
Free Shipping	✗	✓	
Curbside Pickup	\$4 Per Order for Club	✓	
Pharmacy Savings	✗	✓	
Optical Savings	✗	✓	
Instant Savings	✓	✓	
Sam's Club Mastercard®	✓	✓	
Members-only fuel savings	✓	✓	
Tire and battery center	✓	✓	
Complimentary membership	✓	✓	
Add-on memberships	✓	✓	

Go **Plus** for the most perks.



Free shipping

Get what you need, right to your door.
Exclusions apply.



Sam's Cash™

Earn 2% back on qualifying purchases - up to \$500/year.



Early shopping

Get in before the crowds.

Plus - \$100/year

[Join Now](#)

Scan the QR CODE

Pay \$100 for the PLUS Membership

Shop in Club in the first 60 days of joining as a PLUS Member and receive \$50 off your first in Club Purchase of \$50 or MORE!





ERIE COUNTY
CHAMBER of COMMERCE
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2022 REGIONAL BUSINESS EXPO

TUESDAY, NOVEMBER 22 • 10AM - 3PM

Connecting Community & Business to Shop Local and Buy Local.

The Business Expo is a great time to learn about YOUR local business marketplace. This Expo is open to businesses of all sizes ~ big and small. It's a great time to network and discover a new product or service. The possibilities are endless at this annual event.

Attendees and exhibitors will be treated to excellent networking, complementary water, iced tea and coffee.

Open to the Public

Free to Attend

Food Trucks Available (cash only)

Cash Bar

TRADE SHOW

NETWORKING

GREAT FOOD

Partnering together to make a better business community.



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GREATER SANDUSKY PARTNERSHIP



CHAMBER OF COMMERCE
SANDUSKY COUNTY



Cedar Point Sports Center • 2701 Cleveland Rd. W., Sandusky, OH 44870

Questions? (419) 625-6421 info@eriecountychamber.com eriecountychamber.com



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2022 REGIONAL BUSINESS EXPO

TUESDAY, NOVEMBER 22 • 10AM - 3PM

Cedar Point Sports Center • 2701 Cleveland Rd. W., Sandusky, OH 44870

SPONSOR & VENDOR REGISTRATION FORM

Register early to guarantee your booth at this regional business expo event.
Network with businesses from across Erie, Huron, Ottawa, and Sandusky Counties.

DEMO NEW PRODUCTS

DISPLAY ITEMS FOR SALE

RECRUIT NEW EMPLOYEES

SELL GIFT CARDS

Sponsor Level	Cost	8' Booth Table w/ Chairs	Meal Vouchers	Logo in Event Info	Program Ad
Platinum	\$1,500	2 tables; 4 chairs	4	✓ Featured Placement	Full-Page
Gold	\$1,000	2 tables; 4 chairs	3	✓	Half-Page
Silver	\$500	1 table; 2 chairs	2	✓	Quarter-Page
Bronze	\$250	1 table; 2 chairs	1	✓	X

VENDOR INFO FOR BOOTHS

Option A: Chamber Member - Selling Products: \$145

Option C: NON-Chamber Member - Selling Products: \$195

Option B: Chamber Member - Non-Selling: \$125

Option D: NON-Chamber Member - Non-Selling: \$175

Each table includes a table cloth and two chairs. Vendors can decorate however they see fit. Limited electrical access. Vendors will have the opportunity to purchase and enjoy food from our local Food Trucks and network with the other vendors. If you are selling goods/products, please use cash or phone app only. No changes will be made to accommodate electric requests after November 1st.

Questions?

(419) 625-6421

info@eriecountychamber.com

eriecountychamber.com

RETURN FORM BY: MAIL: Erie County Chamber of Commerce, 604 W. Washington St., Sandusky, OH 44870

EMAIL: kimberlym@eriecountychamber.com

SPONSOR OPTIONS:

☐ Platinum \$1500

☐ Gold \$1,000

☐ Silver \$500

☐ Bronze \$250

VENDOR BOOTH OPTIONS:

☐ Option A: \$145

☐ Option B: \$125

☐ Option C: \$195

☐ Option D: \$175

Company: _____

Contact: _____

Phone #: _____

Email: _____

Address: _____

City: _____ Zip Code: _____

Payment Options

☐ Mastercard ☐ VISA ☐ American Express

☐ Check (payable to Erie County Chamber of Commerce)

Name on Card: _____

Card #: _____

Exp. Date: _____ Security Code (CCV): _____

Billing Address _____

Billing City _____ State _____

Signature _____

REGISTRATION DEADLINE: NOVEMBER 1, 2022