SEPTEMBER 13, 2022 ISSUE

# ERIE COUNTY CHAMBER of COMMERCE

An Affiliated Partner of Greater Sandusky Partnership

604 W. WASHINGTON STREET, SANDUSKY, OH 44870
(419) 625-6421 ERIECOUNTYCHAMBER.COM

## GSP'S 2022 FALL SYMPOSIUM: "CHANGING OUR FUTURE"

Erie County Business Leaders:

On October 13th, 2022, the newly formed Greater Sandusky Partnership private sector organization will be hosting a Fall Symposium, “Changing Our Future”, to begin to align economic new development initiatives and emerging resources towards changing negative population trends that have existed in our region for several generations. We have amazing momentum in many areas and industry sectors, but a lack of growth can threaten and inhibit the momentum we feel and only those of us vested here have the passion to create a new strategy. Accordingly, the central objective of the conference is to provide data that all of us can begin to use in our professional lives to contribute to a new future. A future that will not happen overnight but one that also will never happen if we don’t take new and collaborative approaches.

We are assembling a team of speakers and panelists that will look at the census data and explore growth options that we can consider for our own investments moving forward. Speakers that have already committed or panels being planned include:

- Lt. Governor Jon Husted
- Edward (Ned Hill), Distinguished Economic Development Professor at the John Glenn College of Public Affairs at The Ohio State University and former Dean of the College of Urban Affairs at Cleveland State University
- Russ Mills, Senior Director, Center for Regional Development, Bowling Green State University
- Joe Cimperman, President of Global Cleveland
- Panels designed around immigration, the new RAISE grant and local leaders discussing their observations related to new census data and trends

We want as many of you as possible to learn along with us at this important event, and thanks to the generosity of many sponsors, the Conference has been designed to be user friendly with the following fees:

Entrance Fee: $25 College Students: $10

**Reservations can be made at: https://2022-GSP.eventbrite.com**

Thank you,
Joe Roman, CEO
Greater Sandusky Partnership

GREATER SANDUSKY PARTNERSHIP

## UPCOMING CHAMBER EVENTS:

### *OPEN HOUSE & RIBBON CUTTING FOR SCHMID ARCHITECTS, INC.*

**When:** Thurs., Sept. 15, 2022
**Time:** 4:00pm - 6:00pm
**Where:** Schmid Architects, Inc.
422 Columbus Ave.
Sandusky, OH

**Click here to learn more**

### *GREATER SANDUSKY PARTNERSHIP 2022 FALL SYMPOSIUM "CHANGING OUR FUTURE"*

**When:** Thurs., October 13, 2022
**Time:** 1:00pm - 5:00pm
**Where:** Cedar Point Sports Center
2701 Cleveland Road W.
Sandusky, OH

**Click here to learn more**

### *2022 BEST OF THE BAY*

**When:** Wed., November 9, 2022
**Time:** 6:00pm - 9:00pm
**Where:** Cedar Point Sports Center
2701 Cleveland Road W.
Sandusky, OH

**Click here to learn more**

### *2022 REGIONAL BUSINESS EXPO*

**When:** Tues., November 22, 2022
**Time:** 10:00am - 3:00pm
**Where:** Cedar Point Sports Center
2701 Cleveland Road W.
Sandusky, OH

**Click here to learn more**

GREATER SANDUSKY PARTNERSHIP

# 2022 FALL SYMPOSIUM

## "CHANGING OUR FUTURE"

**Duff Milkie**
Chair of Greater Sandusky Partnership

**Dr. Edward Hill**
Economic Development Professor

**Jon Husted**
Lt. Governor of the State of Ohio

**Joe Cimperman**
President of Global Cleveland

**Russ Mills**
BGSU, Center for Regional Development

Join us on October 13th, 2022 for our first annual Fall Symposium, "Changing Our Future", where we will begin to align economic new development initiatives and emerging resources towards changing negative population trends that have existed in our region for several generations.

Through panel discussions and keynote speeches by local experts, we will examine the census data and explore growth options that we can consider for our own investments moving forward.

**Our Keynote Speakers and Panelists Include:**

- Lt. Governor Jon Husted
- Dr. Edward (Ned) Hill, Distinguished Economic Development Professor at the John Glenn College of Public Affairs at The Ohio State University and former Dean of the College of Urban Affairs at Cleveland State University
- Russ Mills, Senior Director, Center for Regional Development, Bowling Green State University
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- Panels designed around immigration, the new RAISE grant and local leaders discussing their observations related to new census data and trends

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**Entrance Fee: $25 | College Students: $10**

**Questions?** Contact Kimberly Montana (419) 625-6421
or by email: kimberlym@eriecountychamber.com

**October 13, 2022 | 1 pm - 5 pm**

**Cedar Point Sports Center at the Championship Court**
2701 Cleveland Rd. W., Sandusky, OH 44870

Refreshments and Light Snacks | Free Parking

**REGISTER ONLINE NOW: https://2022-GSP.eventbrite.com**

*"I'VE MISSED MORE THAN 9,000 SHOTS IN MY CAREER. I'VE LOST ALMOST 300 GAMES. 26 TIMES I'VE BEEN TRUSTED TO TAKE THE GAME WINNING SHOT AND MISSED. I'VE FAILED OVER AND OVER AND OVER AGAIN IN MY LIFE, AND THAT IS WHY I SUCCEED."*
*—MICHAEL JORDAN*

# Help Us Make The 2nd Annual Best of the Bay A Success

November 9, 2022

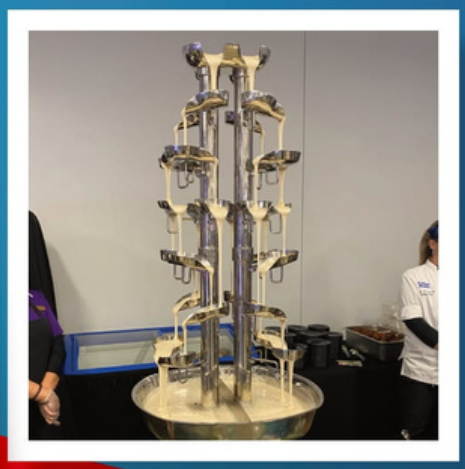
We're excited to be part of the Best of the Bay event held at Cedar Point Sports Center!

Join us for this fun event by:

1. **Donate Gift Baskets/Giveaways** for the event
2. **Grab a VIP Table** before they're all gone ~ it's a great opportunity for networking, thanking your staff, or for having a great night out with friends.

Contact Kim Montana at kimberlym@eriecountychamber.com to get started.

# 2ND ANNUAL BEST OF THE BAY



## ENJOY THE BEST OF THE BAY IN STYLE

The Best of the Bay is back and we will once again have a VIP area! Whether you use this as a networking opportunity, a night out with friends, or a thank you to your staff for a job well done this year, we would love to host you.

**$600 VIP Tables Include:**

- 10 guest tickets sets (20 meal sample tickets each)
- 10 drink tickets (1 per guest)
- A private table where you can enjoy your samples
- Complimentary Bottle of wine from local wineries
- Complimentary Bucket of beer from local breweries
- Complimentary gift basket from participating restaurants
- Listing and company logo in all our partner collateral for the event
- Listing and company logo in the passport booklet each guest will receive upon entry

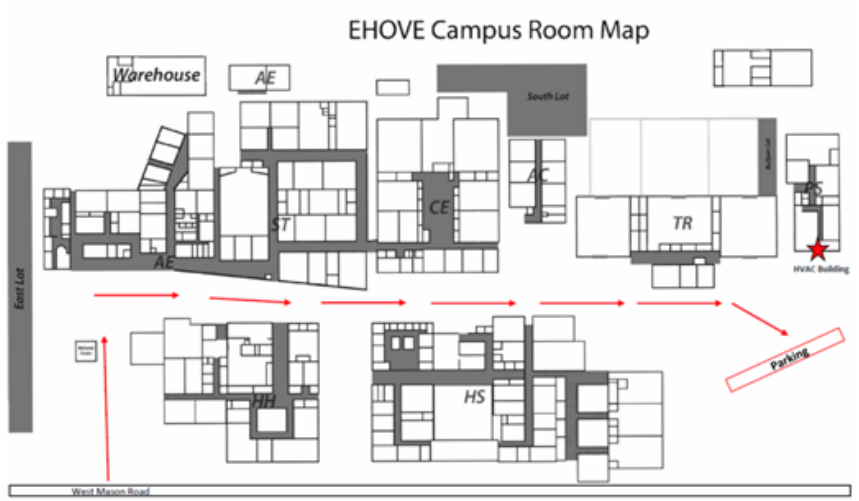
**WHERE**
Cedar Point Sports Center

**WHEN**
November 9th

**TIME**
6 - 9 PM

Best of the Bay
NOVEMBER 9TH

**CONTACT**
**RYAN LADD**
rladd@sportsfacilities.com
**419.609.5644 ext. 65703**




**Please RSVP if you are able to join us.**

**LOCATION**
EHOVE Career Center 316 W. Mason Rd. Milan, OH 44846

**DATE AND TIME**
09/14/22 9:00am - 09/14/22 10:00am US/Eastern

Ribbon cutting for our new state-of-the-art HVAC Training Center will take place promptly at 9:00am.

# YOU'RE INVITED TO

SCHMID ARCHITECTS, INC.

# RIBBON CUTTING AND OPEN HOUSE

*Please Join Us*

**THURSDAY**
**SEPTEMBER 15, 2022**
**4 – 6 pm**

422 Columbus Ave.

Help us celebrate our relocation and meet our growing firm ! Drinks and light hors d'oeuvres provided.

**Experience. Creativity. Integrity.**

SEPTEMBER 13, 2022 ISSUE

U.S. Small Business Administration

The ***SBA Cleveland District Office*** is accepting nominations for the 2023 National Small Business Week Awards ***for businesses and organizations across northern Ohio***, including the annual Small Business Person of the Year Award. Visit the SBA's dedicated website at **www.sba.gov/nsbw** to download forms, criteria, and guidelines for submitting a national nomination. The SBA Awards given in celebration of National and District Small Business Week include the following awards:

**Cleveland District Small Business Week Categories:**

- Small Business Person of the Year (National and District)
- Small Business Exporter (National and District)

"I am pleased to announce that SBA Cleveland is accepting awards nominations for National Small Business Week 2023," said SBA Cleveland District Director Gil Goldberg. "Northern Ohio has a wealth of outstanding small businesses and champions of entrepreneurship. In the past, we have had both regional and national award winners hailing from our area. I look forward to this year's nominations, and to our office's celebrating the vitality and economic contributions of northern Ohio's small business community during National Small Business Week 2023."

The SBA Cleveland District Office must receive all nominations by ***electronic submission* ONLY** to the District's BOX account found at **www.sba.gov/nsbw** no later **3:00 p.m. Eastern Time on December 8, 2022**. To obtain additional information, please contact Patricia Welsh at **patricia.welsh@sba.gov** or 216-522-4172.

For over 50 years, National Small Business Week has recognized the outstanding achievements of America's small businesses for their contributions to their local communities, and to our nation's economy. This year's winners will be announced during National Small Business Week in May 2023.

**SBA Cleveland District Office**
1350 Euclid Avenue, Suite 211
Cleveland, OH 44115
Phone: 216-522-4180
www.sba.gov/oh/cleveland

**The Chamber is excited to add more member benefits to our already long list of benefits for being a member of our Chamber! Please email info@eriecountychamber.com for information on how to sign up. If you're already a Sam's club member, please include your current member number. Also, please let all your employees knows that this benefit is for them too!**

PROMEDICA
EMPLOYER SERVICES

noacc
NORTHERN OHIO AREA
Chambers of Commerce

## 6 SMART EMPLOYEE ABSENCE CONTROL SOLUTIONS

### TRANSITIONAL RETURN-TO-WORK (RTW) PROGRAM

- Control RTW = Reduce Premiums
- 100% Set-Up Grant Available

### TELEHEALTH / TELE-ADVOCACY SERVICES

- $0 Copay Appointments
- Work / Life Balance Services

### EMPLOYEE ASSISTANCE PROGRAM (EAP)

- Confidential Appointments
- Job/Family Stress Mgmt.

### WORKPLACE SUBSTANCE RECOVERY PROGRAM

- Substance Use Recovery Svcs.
- Up to 100% Grant Available

### EMPLOYEE WELLNESS PROGRAM

- Onsite Nurse Coaching
- 100% Set-Up Grant Available

### BWC PREMIUM DISCOUNTS

- We Shop For Best Rates
- Shop Chamber Service

Peter Young peter.young@ProMedicaTPA.com 216-402-4006

**The Chamber is excited to add more member benefits to our already long list of benefits for being a member of our Chamber! Please email info@eriecountychamber.com for information on how to sign up. If you're already a Sam's club member, please include your current member number. Also, please let all your employees knows that this benefit is for them too!**

# *Workers' Comp* TEAM

## ROLES AND RESPONSIBILITIES CHECKLIST

### THE ROLE OF THE MANAGED CARE ORGANIZATION (MCO)

- ☐ First Report of Injury (FROI) processing.
- ☐ Medical management of claims.
- ☐ Communication with and education of injured worker, employer, and provider; provide information on community resources.
- ☐ Develops treatment plan.
- ☐ Reviews of treatment requests.
- ☐ Return-to-work planning.
- ☐ Vocational rehabilitation.
- ☐ Provider bill review and processing.

### THE ROLE OF THE BUREAU OF WORKERS' COMPENSATION (BWC)

- ☐ Allows/disallows all claims.
- ☐ Administers the State Fund.
- ☐ Establishes employer policies.
- ☐ Establishes premium rates.
- ☐ Collects premiums.
- ☐ Provides discount programs.
- ☐ Pays and allows "temporary total."

### THE ROLE OF THE EMPLOYER

- ☐ Notifies MCO of injury as soon as possible.
- ☐ Educates staff/management on how to refer injuries to MCO.
- ☐ Works with MCO to return the injured employee to work in a timely manner.

### THE ROLE OF THE THIRD-PARTY ADMINISTRATOR (TPA)

- ☐ Claims administration.
  - Assists in the new claim certification decision, if BWC allows and the employer rejects.
  - Evaluates all established claims with ongoing payments that are in the experience period.
  - Works with the MCO to obtain appropriate medical care for any injured worker.
  - Actively works with MCO and Bureau employees to obtain early return to work of injured workers.
  - IC hearing representation.
- ☐ Financial management.
  - Settlement negotiations.
  - Handicap reimbursements.
  - Underwriting or Manual Classification review.
  - Alternative rating program evaluation.
  - Self-Insurance studies.
  - Calculate Internal Merit Rating where viable.
- ☐ Accident and loss prevention.

Offices in Ohio and West Virginia:
Toledo | Columbus | Cleveland | Youngstown | Wheeling

25001 Emery Rd, Suite 340, Cleveland, OH 44128

844-777-5867 | 216-765-4210 (fax) | promedicatpa.com

PROMEDICA
EMPLOYER SERVICES

**The Chamber is excited to add more member benefits to our already long list of benefits for being a member of our Chamber! Please email info@eriecountychamber.com for information on how to sign up. If you're already a Sam's club member, please include your current member number. Also, please let all your employees knows that this benefit is for them too!**

# MEMBERSHIP

sam's club

| | Club | Best Value Plus |
|---|---|---|
| Sam's Cash™ for *Plus* | ✗ | ✓ |
| Free Shipping | ✗ | ✓ |
| Curbside Pickup | $4 Per Order for Club | ✓ |
| Pharmacy Savings | ✗ | ✓ |
| Optical Savings | ✗ | ✓ |
| Instant Savings | ✓ | ✓ |
| Sam's Club Mastercard® | ✓ | ✓ |
| Members-only fuel savings | ✓ | ✓ |
| Tire and battery center | ✓ | ✓ |
| Complimentary membership | ✓ | ✓ |
| Add-on memberships | ✓ | ✓ |

## Go *Plus* for the most perks.

**Free shipping**
Get what you need, right to your door. Exclusions apply.

**Sam's Cash™**
Earn 2% back on qualifying purchases - up to $500/year.

**Early shopping**
Get in before the crowds.

**Plus - $100/year**

Join Now

Scan the QR CODE
Pay $100 for the PLUS Membership
Shop in Club in the first 60 days of joining as a PLUS Member and receive $50 off your first in Club Purchase of $50 or MORE!

# THANK YOU TEACHERS

## From Sam's Club

**SEPTEMBER 6TH, THROUGH SEPTEMBER 30TH**

**$19.99 CLUB MEMBERSHIP & $30 OFF FIRST IN-CLUB PURCHASE OF $30 OR MORE**

THIS SPECIAL OFFER IS ONLY FOR TEACHERS, PROFESSORS, EDUCATORS, ADMINISTRATORS, AND ANY EMPLOYEES IN THE EDUCATION SYSTEM.

## To redeem offer, SCAN the Barcode

(Promotional code provided by ***MEMBER DEALS***)

***STEP 1.*** *Your membership will need to be redeemed via the Sam's Club Membership Redemption Portal. Refer to your membership voucher, sent shortly after purchase via e-mail, for the URL to the redemption portal.* ***Please double check your email address is correct when signing up for the offer.***

***STEP 2.*** *Enter the* ***promotion code*** *found on your activation voucher* ***(sent via email after purchase)*** *and click "Continue" (****for best results, please copy the promotion code listed and paste this within the Sam's Club Redemption Portal****).*

***STEP 3.*** *Enter your information on the form and click "Continue."*

***STEP 4.*** *Your membership will be created. The page will direct you to the Sam's Cub homepage and you will already be logged in.*

***STEP 5.*** *After online redemption, the membership number may be used immediately for purchases In-Club, via the Sam's Club mobile app.*

***STEP 6.*** *Download the Sam's Club App on your phone and* ***SIGN IN*** *using the email and password you just created. Use* ***Scan & Go*** *to redeem your $30 off your first purchase.*

# FINAL STEP 7.

## STOP BY MEMBER SERVICES TO UPGRADE TO PLUS FOR ONLY $55

*Stop in before September 25th*

*To receive **$10 off** your next purchase of $20 or more!*

*EARN 2% BACK IN SAM'S CASH ON ALL YOUR PURCHASES*

***FREE** CURBSIDE PICK UP AS EARLY AS 7AM*

***FREE** SHIPPING*

***EARLY SHOPPING HOURS: 8am Mon - Sat***

*Pharmacy, Optical, Hearing Center and Tire and Battery discounts exclusively for PLUS Members*

## Want more?

*We offer the **Sam's Club MasterCard** (Exclusively for Members) and earn*

*5% back on GAS ANYWHERE*

*3% at Sam's Club **(total of 5% as PLUS)** and Walmart*

*3% on Dining*

*1% on **EVERYTHING ELSE***

***There is no Annual or Monthly fee for the MasterCard***

# WELCOME TO SAM'S CLUB!

SANDUSKY MALL

# Fall Newsletter

## What's Going On At The Mall

### SHOE DEPT./ENCORE GIFT WITH PURCHASE

**Limited Time Only.**

Spend $100 or more in one day at **Shoe Dept./ENCORE** get a **FREE $25 Shoe Dept./ENCORE gift card!**

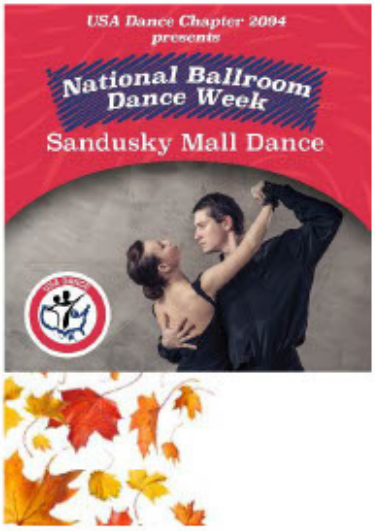
Take your receipts to the Mall Office during Office Hours and get your FREE Shoe Dept./ENCORE gift card. While supplies last.

*Purchases must be made with cash or personal credit cards. Customers may not claim another $25 Shoe Dept./ENCORE gift card if a previously claimed card was used toward their purchase.*

### 2022 BATTLE OF THE BOOKS

**Saturday, September 10th**
**9:30am – 2:00pm - Center Court**

2022 Northern Ohio Libraries - Join Team Sandusky Library in Center Court for a literary trivia contest for students that will be in grades 4-8. Teams from Bellevue Public Library, Huron Public Library, Milan-Berlin Library District, Norwalk Public Library, Ritter Public Library, and Sandusky Library will compete in a double-elimination tournament. All ages are welcome to attend and cheer on the teams!




### NATIONAL BALLROOM DANCE WEEK SANDUSKY MALL DANCE

**Sunday, September 18th**
**1:00 – 3:00pm - Center Court**

Come and watch spectacular ballroom dancing by **USA Dance Chapter 2094** dance professionals! Then, put on those dancing shoes and try some moves of your own! *There will be free demonstrations, lessons, open dancing, drawings and prizes!*

## THE GREAT DINING ADVENTURE

**September 5th - October 24th**
**Mondays & Tuesdays only**

You don't have to drive across the country to have a Great Adventure, there is plenty of adventure in your own neck of the woods. Discover all the great dishes your local restaurants are serving up. Be adventurous and try new dishes, savor new flavors.

***Here are the offers available on Mondays and Tuesdays:***

**Asian Express** - Free fountain soda
**Cheers Sports Bar & Grill** - 10% Off food only
**Mrs. Fields** - Cookie Cups 5 for $5
**Auntie Anne's** - Buy any bucket of nuggets or mini dogs and get **2 FREE** medium drinks
**Red Lobster** - Ultimate Feast for $39.99
**Cracker Barrel** – Free dessert or crafted/specialty coffee
**Texas Roadhouse** – Mon-Thur from 4-6pm, Select from 11 entrees for only $10.99 each. See store for entrée list.

## WALK WITH EASE – 6 Week Program

***Starting Sept. 12th* – Every Mon., Wed. & Fri.**

**10am – 11am - Center Court**

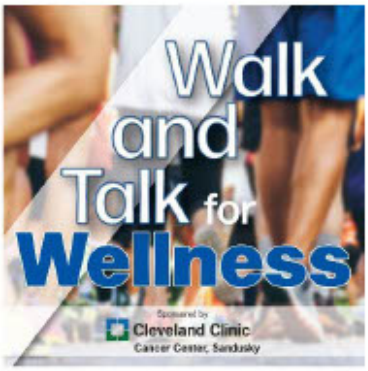
*Walk With Ease* is an evidence-based walking program from the Arthritis Foundation. The program is aimed at improving health and fitness levels in older adults. The program includes, health education, stretching, strengthening exercises and motivational strategies to improve over-all health. Free and open to the Public.

*Scan the QR Code to register for the Program.*

## THE 'ORIGINAL' ERIE COUNTY CRAFT AND VENDOR SHOW

**Saturday, October 1st - 10am – 6pm**

The BIGGEST and BEST Craft Show in Erie County! This year's Fall Craft and Vendor Show offers over 75 specialty vendors with unique gifts, Fall & Christmas décor, sweet treats and pumpkin rolls. Mall-wide.




## WALK AND TALK FOR WELLNESS

### Monthly in Center Court at 9:30am

Walk and Talk for Wellness is a MONTHLY program presented by the Cleveland Clinic Cancer Center.

Join us monthly in center court to walk and talk with physicians, medical professionals and other community professionals about various health and wellness topics.

***For monthly dates and speakers, please check the mall website Sandusky-mall.com.***

Little Free Library
Take a Book. Share a Book.

**The Sandusky Mall Little Free Library** *Temporarily located at the Security/Information Booth, near Center Court.*

**Take Books.** - Anyone may take a book. Books are always free. *(Returning books in a timely manner for others to enjoy, is greatly appreciated).*

**Share Books.** - ***Book donations (especially children's books) are needed and welcomed*** at this Little Free Library. They can be of any appropriate nature for the public and children. Please drop off in the red box at the **Security Booth** or the **Mall Office**.

### FREE Tai Chi Classes

**Every Saturday – 9am – 10am *(Please arrive by 8:45 am)***
**Elder-Beerman Hallway**

Practice gentle exercise and deep breathing for lowering of blood pressure, improving flexibility, relief of mental and physical stress and arthritis. Open to persons of any age and ability. Instructed by Sifu Dennis of White Tiger Martial Arts.

### October – Monster Maul Events Coming Soon!

Family Walk in the Fall at the Mall – Oct. 8th, 10am - 1pm

Jason Lindsey/Fall Family Fun Day – Oct. 22nd - TBA

The Peach Truck – Nov. 8th, 8:30am – 10am

Sandusky Mall is a proud sponsor of the *Walk To End Alzheimer's* event at Shoreline Park – Sept. 10th

# SO MANY POSSIBILITIES!

## FLEXIBLE SPACE FOR LEASE

### 5507 MILAN ROAD
**PERKINS TOWNSHIP**

- ⇒ Ideal for warehouse, showroom, retail outlet or entertainment facility
- ⇒ Up to 14,640 sq. ft. available immediately
- ⇒ New in 2022 - lighting, fire suppression, and 12'x14' overhead door
- ⇒ Next door to Court 1 Tennis
- ⇒ Improvement allowance for qualified tenants
- ⇒ Lease rate: $6 per sq. ft. gross, plus utilities

### 1031 PIERCE STREET
**SANDUSKY**

- ⇒ Affordable office suites
- ⇒ Flexible office configurations from 900 to 7,200 sq. ft.
- ⇒ Available immediately
- ⇒ Private restrooms
- ⇒ Plenty of onsite parking
- ⇒ Flexible lease terms
- ⇒ Utilities included
- ⇒ Lease rate: starting at $800 per month

**Properties shown are owner/agent listings.*

Hoty ENTERPRISES, INC.

Hoty Enterprises
419.609.7000
hoty.com

John M. Hoty
419.656.4689
jm@hoty.com

Kula Lynch
419.609.7000
kula@hoty.com

Mac Lehrer
419.357.4004
mac@hoty.com

# OVERLOADED WITH PAPERWORK?

## FREE CONFIDENTIAL DOCUMENT SHREDDING!

Payne Nickles & Company, CPAs

## Thursday, September 22, 2022

## 10am to 3pm

In partnership with Firelands Local

Payne Nickles & Company

is offering drop-off of documents for

secure shredding at both offices

422 W. Market Street, Sandusky

257 Benedict Ave. Bldg. D, Norwalk

www.pncpa.biz

LinkedIn

AAA CERTIFIED

# ERIE METROPARKS OSBORN FALL FEST

Erie MetroParks is proud to announce the first annual Osborn Fall Fest. This will be a reimagined Harvest Happenings. You can also join us for the groundbreaking ceremony to celebrate the building of the new Erie MetroParks Nature Center. This is a fun family event! You do not want to miss this! Come rain or shine!

**Accepting vendor applications until August 29.**

- **Music by Rock & Roll Express**
- **Pumpkin Painting**
- **Tractors**
- **Live Animal Exhibits**
- **Food Vendors**
- **Activity Stations**
- **And More!**

**SATURDAY | SEPTEMBER 24, 2022 | 11 AM - 4 PM**
**OSBORN METROPARK | 3910 PERKINS AVE., HURON**

Erie MetroParks Est. 1968 · Firelands Pioneer Power Association · Friends of Erie MetroParks · Rock & Roll Express GET ROCKED Disc Jockey Company

ERIE COUNTY CHAMBER of COMMERCE
An Affiliated Partner of Greater Sandusky Partnership

# 2022 REGIONAL BUSINESS EXPO

**TUESDAY, NOVEMBER 22 • 10AM - 3PM**

## Connecting Community & Business to Shop Local and Buy Local.

The Business Expo is a great time to learn about YOUR local business marketplace. This Expo is open to businesses of all sizes ~ big and small. It's a great time to network and discover a new product or service. The possibilities are endless at this annual event.

Attendees and exhibitors will be treated to excellent networking, complementary water, iced tea and coffee.

**TRADE SHOW** **NETWORKING** **GREAT FOOD**

*Open to the Public*

*Free to Attend*

*Food Trucks Available (cash only)*

*Cash Bar*

## Partnering together to make a better business community.

ERIE COUNTY CHAMBER of COMMERCE
An Affiliated Partner of Greater Sandusky Partnership

GSP GREATER SANDUSKY PARTNERSHIP

HURON COUNTY CHAMBER OF COMMERCE

OAK HARBOR AREA CHAMBER OF COMMERCE

CHAMBER OF COMMERCE SANDUSKY COUNTY

Cedar Point SPORTS CENTER

Cedar Point Sports Center • 2701 Cleveland Rd. W., Sandusky, OH 44870

**Questions?** (419) 625-6421 info@eriecountychamber.com eriecountychamber.com

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# 2022 REGIONAL BUSINESS EXPO

**TUESDAY, NOVEMBER 22 • 10AM - 3PM**

Cedar Point Sports Center • 2701 Cleveland Rd. W., Sandusky, OH 44870

## SPONSOR & VENDOR REGISTRATION FORM

Register early to guarantee your booth at this regional business expo event.
Network with businesses from across Erie, Huron, Ottawa, and Sandusky Counties.

**DEMO NEW PRODUCTS** | **DISPLAY ITEMS FOR SALE** | **RECRUIT NEW EMPLOYEES** | **SELL GIFT CARDS**

| Sponsor Level | Cost | 8' Booth Table w/ Chairs | Meal Vouchers | Logo in Event Info | Program Ad |
|---|---|---|---|---|---|
| Platinum | $1,500 | 2 tables; 4 chairs | 4 | ✓ Featured Placement | Full-Page |
| Gold | $1,000 | 2 tables; 4 chairs | 3 | ✓ | Half-Page |
| Silver | $500 | 1 table; 2 chairs | 2 | ✓ | Quarter-Page |
| Bronze | $250 | 1 table; 2 chairs | 1 | ✓ | ✕ |

### VENDOR INFO FOR BOOTHS

**Option A:** Chamber Member - Selling Products: $145
**Option B:** Chamber Member - Non-Selling: $125
**Option C:** NON-Chamber Member - Selling Products: $195
**Option D:** NON-Chamber Member - Non-Selling: $175

Each table includes a table cloth and two chairs. Vendors can decorate however they see fit. Limited electrical access. Vendors will have the opportunity to purchase and enjoy food from our local Food Trucks and network with the other vendors. If you are selling goods/products, please use cash or phone app only. No changes will be made to accommodate electric requests after November 1st.

**Questions?** (419) 625-6421 info@eriecountychamber.com eriecountychamber.com

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**RETURN FORM BY:** **MAIL:** Erie County Chamber of Commerce, 604 W. Washington St., Sandusky, OH 44870
**EMAIL:** kimberlym@eriecountychamber.com

**SPONSOR OPTIONS:** ☐ Platinum $1500 ☐ Gold $1,000 ☐ Silver $500 ☐ Bronze $250

**VENDOR BOOTH OPTIONS:** ☐ Option A: $145 ☐ Option B: $125 ☐ Option C: $195 ☐ Option D: $175

Company: _____

Contact: _____

Phone #: _____

Email: _____

Address: _____

City: _____ Zip Code: _____

**Payment Options** ☐ Mastercard ☐ VISA ☐ American Express
☐ Check (payable to Erie County Chamber of Commerce)

Name on Card: _____

Card #: _____

Exp. Date: _____ Security Code (CCV): _____

Billing Address _____

Billing City _____ State _____

Signature _____

**REGISTRATION DEADLINE: NOVEMBER 1, 2022**

FIRELANDS SYMPHONY ORCHESTRA
ENRICHING LIVES THROUGH MUSIC

# Program Advertising Opportunities

**FULL PAGE**
5.5" w x 8.5" h
$800

**HALF PAGE**
5.5" w x 4.2" h
$450

**QUARTER PAGE**
2.7" w x 4.2" h
$250

**ENHANCED LISTING**
$75+

**Maestro** ($2500+)
John and Anita Sample
Your Business Name and Link Here

This year, the Firelands Symphony Orchestra is excited to continue its successful **digital concert programs** to allow a more engaging and interactive experience for our patrons, and a more direct reach for our advertisers.

**What does this mean for our advertisers?**

- Ad package prices include advertisement for all 5 main season events from October 2022 through the end of April 2023.
- Concert program books are hosted via our website and accessible at each event, and for longer periods of time before and after.
- All event ticketholders are emailed a copy of the digital program book prior to each concert, so you will be directly in our patrons' inboxes.
- All advertisements are full color and include a clickable hyperlink that connects customers directly to your website or social media page.
- Enhanced classified listings with a link to your website are available to businesses as an add-on, or for smaller budgets.

**If you would like to book space, please fill out and return the back side of this page with your payment. You may also book online or find more information at:**

**firelandssymphony.com/advertising**

FIRELANDS SYMPHONY ORCHESTRA
ENRICHING LIVES THROUGH MUSIC

# 2022-23 ADVERTISING ORDER SHEET

You can also book your ad online at: **FirelandsSymphony.com/Advertising**

**BUSINESS NAME:**_____

**CONTACT PERSON:**_____

**ADDRESS:**_____

**CITY / STATE / ZIP:**_____

**PHONE:**_____

**EMAIL:**_____

## DIGITAL PROGRAM ADS & BUNDLES

BUNDLE AND SAVE!

☐ Full Page Ad (5.5" w x 8.5" h) **+** Concerto level enhanced listing **$850**

☐ Full Page Ad (5.5" w x 8.5" h) **$800**

BUNDLE AND SAVE!

☐ Half Page Ad (5.5" w x 4.2" h) **+** Concerto level enhanced listing **$500**

☐ Half Page Ad (5.5" w x 4.2" h) **$450**

☐ Qrtr. Page Ad (2.7" w x 4.2" h) **+** Sonata level enhanced listing **$325**

☐ Qrtr. Page Ad (2.7" w x 4.2" h) **$250**

☐ Enhanced Listing Only**: $**_____ **($75 or over)**

**LINK:** www._____

Ad design services not included. Please send print-ready ad artwork to:
**Brandon@FirelandsSymphony.com**

**Please submit all ads in JPEG (.jpg) format at 300 dpi.**

Email this form to **Brandon@FirelandsSymphony.com** OR print and mail to**:**
**Firelands Symphony Orchestra, 1 University Drive, Huron, OH 44839**

You may pay by sending us a check (payable to: Firelands Symphony Orchestra)
or by calling our office at 419.621.4800 to make a credit card payment.

AD RESERVATION & PAYMENT MUST BE RECEIVED BY: **September 16, 2022**

COMPLETED AD ARTWORK MUST BE RECEIVED BY: **September 21, 2022**